

# Business Case

## Leatherworking



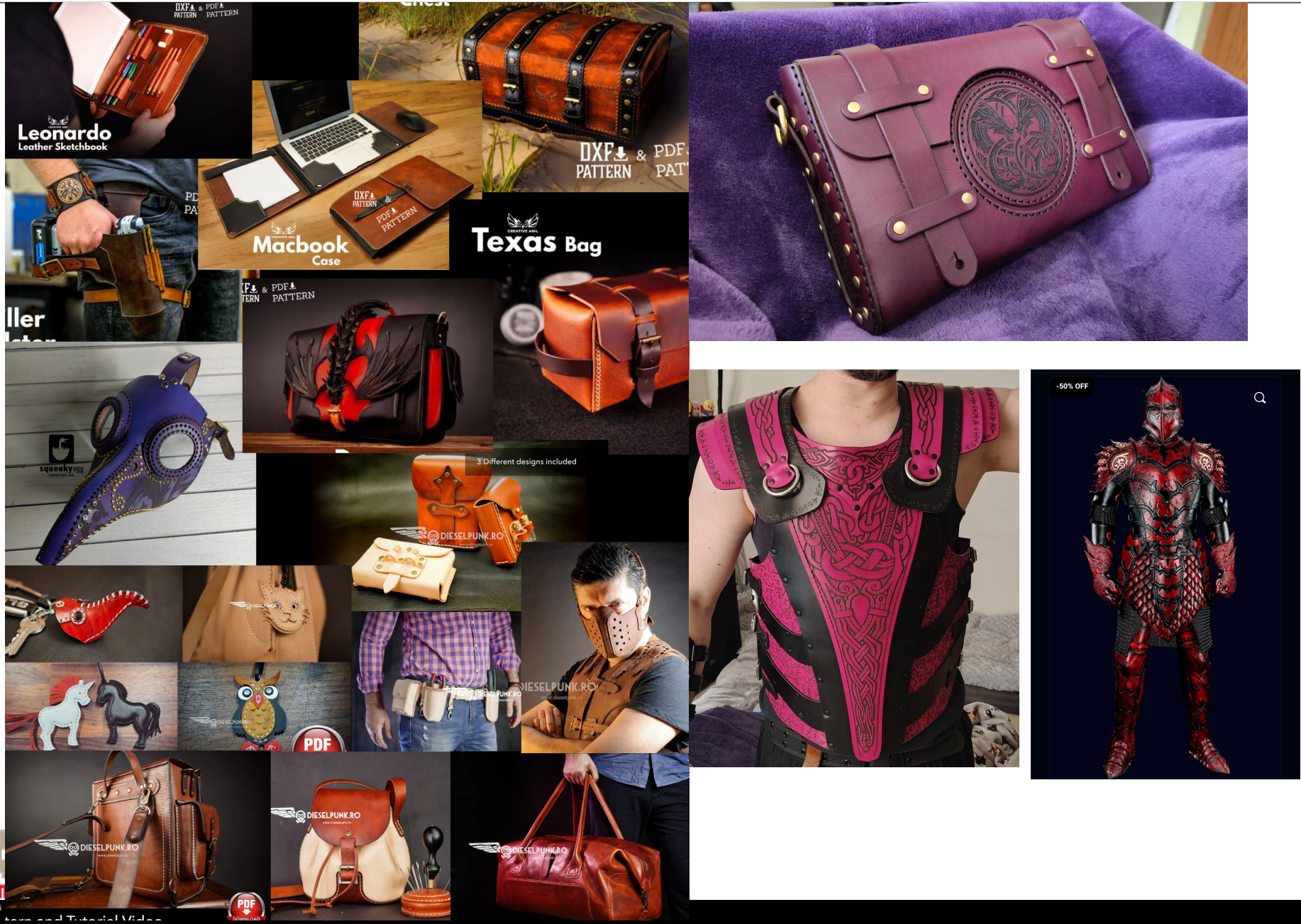
# Leatherworking

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- Leatherworking classes have been held over the last couple of years and have been very well received.
- Leatherworking dovetails nicely with other Makersmiths shops and tools.
  - Cosplay: costuming and props
  - Metal Shop/Blacksmithing: scabbards and sheaths
  - Laser: cutting and engraving
  - Arts and Crafts
  - Industrial sewing machine
- Makersmiths has limited tools on hand for leatherworking
  - Instructors have brought in their own tools for members to use in class



# Example Projects



# The Ask

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- Project Budget of \$2500 to purchase leatherworking tools and supplies for upcoming classes with funds sourced from the Operations Budget. After 3 months any unspent funds will be returned to the Operations budget
- Appointment of Diane Bollinger as Leatherworking steward
- Establishing a monthly budget of \$200 to replenish class supplies



# The Ask

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## Space impacts

- Tools and supplies will be stored in a rolling cart. If overflow space is needed, there is a drawer already allocated for leatherworking in one of the Husky tool chests in the Cosplay Room.

## Classes

- Current plan is for 1-2 advanced leatherworking classes per month
  - Some classes likely to be multiple days
  - Some larger projects (Armor) may be broken up into multiple classes (wrist guards, chest piece, shoulder guards, etc.)
  - Classes can be held in the Leesburg Classroom or Main Room, or in the Green Room at Purcellville if use of the industrial sewing machine is needed

## Tool Use

- Tools will be available for general use. They will **not** be considered Red Tools and will not require additional training prior to use.





# Class Example: Leather Bag

Class cost: \$150 per person, up to 6 people.

Time: 2x 3 hour classes

Expenses:

Pattern: \$13.98

Leather: 6sq ft at \$11, \$66

Hardware: \$14.20

Other expenses: \$5



Students	Gross Income from Fees	Materials	Fees - Materials	Instructor Honorarium	Net Income to Makersmiths
6	\$900	- \$525.18	\$374.82	- \$184.41	\$184.41
2	\$300	- \$184.38	\$115.62	- \$57.81	\$57.81

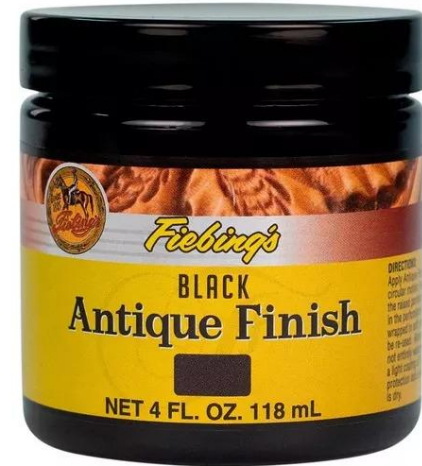
# Tools



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**MASTER TOOL**  
LIMITED LIFETIME GUARANTEE



# Supplies





# Tool purchases

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Item	estimated cost (w/o tax/s&h)
Master Tool Little Wonder®	\$460.00
Brass Anvil	\$35.00
Rivet Die Set for Double Cap, Rapid and Insta-Rivets	\$75.00
Gang Punch Tubes (multiple sizes)	\$110.00
Spotter Attachments (multiple sizes)	\$176.00
Eyelet Setter Attachment	\$65.00
Threaded Punch handle	\$31.00
Master Tool Edge Beveler	\$57.00
Stitch Groover	\$35.00
Leatherworking Sewing Kit	\$10.00
Silent Pouno Board	\$17.00

# Supply purchases

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Item	estimated cost (w/o tax/s&h)
Leather finishes (assorted)	\$75
Leather Dyes and Paints (assorted)	\$225
Rivets, Thread, and Glues	\$500
Painting and Finishing accessories	\$50
Assorted Buckles, D-Rings, O-Rings , Clasps, Swivels	\$400



# Projected Income - 12 Months

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	UOM	Quantity	Net to MS	Classes/Month	Total
Make & Take (belt, keychain, etc.)	Per Class	6 classes * 8 people per class*	\$190/class	1.25	\$2,850
Advanced Classes (bag, wallet,dog collar, bracelet, hip flask, etc.)	Per Class	6 classes * 5 people per class	\$154 /class	1.25	\$2,310
					\$5,160



# Motions

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Motion 1: Move to approve a project budget of \$2500 for the purchase of tools and supplies for classes and member use with funds sourced from the Operations Budget.. Any remaining funds after items in the presentation are purchased may be used towards the purchase of additional tools or supplies Any funds not spent within 3 months of laser purchase will be returned to the Operations Budget.

Motion 2: Move to appoint Diane Bollinger as the steward for Leatherworking

Motion 3: Move to establish a new budget line of \$200/month for Leatherworking to allow for the purchase of class supplies and additional tools as appropriate

