

# Makersmiths Inc

## Budget vs. Actuals: FY\_2024 - FY24 P&L

October 2024

	OCT 2024				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>								
41010 Donations	309.00	100.00	209.00	309.00 %	\$309.00	\$100.00	\$209.00	309.00 %
41200 Laser Fee Income	261.00	300.00	-39.00	87.00 %	\$261.00	\$300.00	\$ -39.00	87.00 %
41300 UV printer fee income	325.00	100.00	225.00	325.00 %	\$325.00	\$100.00	\$225.00	325.00 %
41305 Sublimation fee income	39.50		39.50		\$39.50	\$0.00	\$39.50	0.00%
41310 Resin 3D UV printer fee income		50.00	-50.00		\$0.00	\$50.00	\$ -50.00	0.00%
41315 BN2-20 printer fee income	240.32		240.32		\$240.32	\$0.00	\$240.32	0.00%
41320 Other Fee Revenue	54.00		54.00		\$54.00	\$0.00	\$54.00	0.00%
41400 Storage Locker Income		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
45000 Investments					\$0.00	\$0.00	\$0.00	0.00%
45030 Interest-Savings, Short-term CD	6.52	3.00	3.52	217.33 %	\$6.52	\$3.00	\$3.52	217.33 %
<b>Total 45000 Investments</b>	<b>6.52</b>	<b>3.00</b>	<b>3.52</b>	<b>217.33 %</b>	<b>\$6.52</b>	<b>\$3.00</b>	<b>\$3.52</b>	<b>217.33 %</b>
47200 Program Income					\$0.00	\$0.00	\$0.00	0.00%
47220 Corporate membership	8,400.00	0.00	8,400.00		\$8,400.00	\$0.00	\$8,400.00	0.00%
47230 Membership	13,600.00	14,650.00	-1,050.00	92.83 %	\$13,600.00	\$14,650.00	\$ -1,050.00	92.83 %
47240 Program Service Fees (Classes)	4,110.00	3,172.00	938.00	129.57 %	\$4,110.00	\$3,172.00	\$938.00	129.57 %
<b>Total 47200 Program Income</b>	<b>26,110.00</b>	<b>17,822.00</b>	<b>8,288.00</b>	<b>146.50 %</b>	<b>\$26,110.00</b>	<b>\$17,822.00</b>	<b>\$8,288.00</b>	<b>146.50 %</b>
Services	30.00		30.00		\$30.00	\$0.00	\$30.00	0.00%
<b>Total Revenue</b>	<b>\$27,375.34</b>	<b>\$18,375.00</b>	<b>\$9,000.34</b>	<b>148.98 %</b>	<b>\$27,375.34</b>	<b>\$18,375.00</b>	<b>\$9,000.34</b>	<b>148.98 %</b>
<b>GROSS PROFIT</b>	<b>\$27,375.34</b>	<b>\$18,375.00</b>	<b>\$9,000.34</b>	<b>148.98 %</b>	<b>\$27,375.34</b>	<b>\$18,375.00</b>	<b>\$9,000.34</b>	<b>148.98 %</b>
<b>Expenditures</b>								
60900 Business Expenses					\$0.00	\$0.00	\$0.00	0.00%
60920 Business Registration Fees		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 60900 Business Expenses</b>		<b>0.00</b>	<b>0.00</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>
62100 Contract Services					\$0.00	\$0.00	\$0.00	0.00%
62110 Accounting Fees		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
62140 Legal Fees		500.00	-500.00		\$0.00	\$500.00	\$ -500.00	0.00%
<b>Total 62100 Contract Services</b>		<b>500.00</b>	<b>-500.00</b>		<b>\$0.00</b>	<b>\$500.00</b>	<b>\$ -500.00</b>	<b>0.00%</b>
62600 Merchant Processing Fees	891.60	661.26	230.34	134.83 %	\$891.60	\$661.26	\$230.34	134.83 %
62800 Facilities and Equipment					\$0.00	\$0.00	\$0.00	0.00%
62820 Equipment Maintenance & Repairs					\$0.00	\$0.00	\$0.00	0.00%
62821 L Equip & Fac Maint & Repairs	450.00	800.00	-350.00	56.25 %	\$450.00	\$800.00	\$ -350.00	56.25 %
62822 P Equip & Fac Maint & Repairs	1,612.76	2,071.35	-458.59	77.86 %	\$1,612.76	\$2,071.35	\$ -458.59	77.86 %
<b>Total 62820 Equipment Maintenance &amp; Repairs</b>	<b>2,062.76</b>	<b>2,871.35</b>	<b>-808.59</b>	<b>71.84 %</b>	<b>\$2,062.76</b>	<b>\$2,871.35</b>	<b>\$ -808.59</b>	<b>71.84 %</b>
62840 Equip Rental/Moving Equip		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
62850 Shop Supplies					\$0.00	\$0.00	\$0.00	0.00%
62852 Leesburg Shop Supplies	1,166.53	500.00	666.53	233.31 %	\$1,166.53	\$500.00	\$666.53	233.31 %
62853 Purcellville Shop Supplies	433.23	768.91	-335.68	56.34 %	\$433.23	\$768.91	\$ -335.68	56.34 %
<b>Total 62850 Shop Supplies</b>	<b>1,599.76</b>	<b>1,268.91</b>	<b>330.85</b>	<b>126.07 %</b>	<b>\$1,599.76</b>	<b>\$1,268.91</b>	<b>\$330.85</b>	<b>126.07 %</b>
62860 Facility Setup		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
62890 Rent, Parking, Utilities					\$0.00	\$0.00	\$0.00	0.00%
62891 Power Leesburg	529.89	483.42	46.47	109.61 %	\$529.89	\$483.42	\$46.47	109.61 %
62892 Water/Internet Leesburg	248.08	260.00	-11.92	95.42 %	\$248.08	\$260.00	\$ -11.92	95.42 %
62893 Rent Leesburg	3,600.00	3,600.00	0.00	100.00 %	\$3,600.00	\$3,600.00	\$0.00	100.00 %
62895 Rent Purcellville	2,387.03	2,387.03	0.00	100.00 %	\$2,387.03	\$2,387.03	\$0.00	100.00 %
62896 Power Purcellville	701.82	408.52	293.30	171.80 %	\$701.82	\$408.52	\$293.30	171.80 %
62897 Water Purcellville	143.36	110.00	33.36	130.33 %	\$143.36	\$110.00	\$33.36	130.33 %
62898 Internet Purcellville	174.32	132.00	42.32	132.06 %	\$174.32	\$132.00	\$42.32	132.06 %
62899 Propane Purcellville	173.31	0.00	173.31		\$173.31	\$0.00	\$173.31	0.00%
<b>Total 62890 Rent, Parking, Utilities</b>	<b>7,957.81</b>	<b>7,380.97</b>	<b>576.84</b>	<b>107.82 %</b>	<b>\$7,957.81</b>	<b>\$7,380.97</b>	<b>\$576.84</b>	<b>107.82 %</b>
<b>Total 62800 Facilities and Equipment</b>	<b>11,620.33</b>	<b>11,521.23</b>	<b>99.10</b>	<b>100.86 %</b>	<b>\$11,620.33</b>	<b>\$11,521.23</b>	<b>\$99.10</b>	<b>100.86 %</b>
64000 Waste Disposal					\$0.00	\$0.00	\$0.00	0.00%
64001 Purcellville waste disposal		300.00	-300.00		\$0.00	\$300.00	\$ -300.00	0.00%
<b>Total 64000 Waste Disposal</b>		<b>300.00</b>	<b>-300.00</b>		<b>\$0.00</b>	<b>\$300.00</b>	<b>\$ -300.00</b>	<b>0.00%</b>
65000 Operations					\$0.00	\$0.00	\$0.00	0.00%
65018 IT Software and Hardware		200.00	-200.00		\$0.00	\$200.00	\$ -200.00	0.00%
65019 President's Discretionary Fund		100.00	-100.00		\$0.00	\$100.00	\$ -100.00	0.00%
65020 Postage, Mailing Service		20.00	-20.00		\$0.00	\$20.00	\$ -20.00	0.00%
65030 Printing and Copying	104.94	150.00	-45.06	69.96 %	\$104.94	\$150.00	\$ -45.06	69.96 %
65040 Supplies	509.34	450.97	58.37	112.94 %	\$509.34	\$450.97	\$58.37	112.94 %

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October 2024

	OCT 2024				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
65050 Telephone, Telecommunications	471.66	300.00	171.66	157.22 %	\$471.66	\$300.00	\$171.66	157.22 %
65060 Interest Expense -Capital Fin	68.35	68.35	0.00	100.00 %	\$68.35	\$68.35	\$0.00	100.00 %
65070 Bank Fees		6.84	-6.84		\$0.00	\$6.84	\$ -6.84	0.00%
65080 Honorariums	473.63	0.00	473.63		\$473.63	\$0.00	\$473.63	0.00%
65090 Class Supplies	588.39	0.00	588.39		\$588.39	\$0.00	\$588.39	0.00%
65091 UV Printer Supplies		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 65000 Operations</b>	<b>2,216.31</b>	<b>1,296.16</b>	<b>920.15</b>	<b>170.99 %</b>	<b>\$2,216.31</b>	<b>\$1,296.16</b>	<b>\$920.15</b>	<b>170.99 %</b>
65100 Other Types of Expenses					\$0.00	\$0.00	\$0.00	0.00%
65110 Associations/Marketing		100.00	-100.00		\$0.00	\$100.00	\$ -100.00	0.00%
65120 Insurance - Liability, D and O		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 65100 Other Types of Expenses</b>		<b>100.00</b>	<b>-100.00</b>		<b>\$0.00</b>	<b>\$100.00</b>	<b>\$ -100.00</b>	<b>0.00%</b>
<b>Total Expenditures</b>	<b>\$14,728.24</b>	<b>\$14,378.65</b>	<b>\$349.59</b>	<b>102.43 %</b>	<b>\$14,728.24</b>	<b>\$14,378.65</b>	<b>\$349.59</b>	<b>102.43 %</b>
NET OPERATING REVENUE	<b>\$12,647.10</b>	<b>\$3,996.35</b>	<b>\$8,650.75</b>	<b>316.47 %</b>	<b>\$12,647.10</b>	<b>\$3,996.35</b>	<b>\$8,650.75</b>	<b>316.47 %</b>
NET REVENUE	<b>\$12,647.10</b>	<b>\$3,996.35</b>	<b>\$8,650.75</b>	<b>316.47 %</b>	<b>\$12,647.10</b>	<b>\$3,996.35</b>	<b>\$8,650.75</b>	<b>316.47 %</b>